



G-CLOUD 14
CLEO SYSTEMS

PRICING DOCUMENT

CLEO SOLO EPS - ELECTRONIC PRESCRIBING SYSTEM

ITEM	BASIS / FREQUENCY OF COST	YEAR 1 PRICING	NOTES
Organisational setup	One-off on inception	Average £7,900	Depends on specification, this example excludes bespoke development as this is generally not required.
SFTP data feed for client reporting	One-off on inception	Fixed £2,625	Most Trusts have an in-house BI team so this service provides data to that team for reporting. We can provide bespoke reporting at additional cost.
SFTP data feed for client reporting Maintenance	Annual	Fixed £500	Annual support charge for ongoing maintenance of the reporting feeds.
Train the trainer session	As required	Fixed £850	Our training team provide training for the Trust's in-house trainers and can provide as many sessions as needed. We also share training material including videos that are useful for the trainers, clinicians and administrators.
Concurrent user licence - min 10	Annual	Fixed £1,465	The concurrent usage means that multiple users can share the licence across clinic and shift patterns, etc. More licences can be purchased during the year.
Cloud hosting per concurrent user licence (discounted from £1,162 from 4th Feb 25 until 1st April 25)	Annual	Fixed £350	Hosted within secure Cloud
Patient SMS	Optional capability & cost based on usage	Fixed £50 per '000	This capability is due for availability in May 24. It enables the clinician to prompt the system to send an SMS to the patient's smartphone with a prescription reference and a Google Maps link showing the pharmacy location. The cost will be invoiced monthly in arrears based on usage.
Subsequent year pricing	Inflation allowance	5% per year	As you can see in the pricing example on the next tab, years two and three include a 5% inflation increase in prices to allow for inflation.

CLEO SOLO EPS PRICING shows the lifetime cost of a 3-year contract - this example is for a contract with 20 concurrent user licences

ITEM	YEAR 1			YEAR 2			YEAR 3			TOTAL COST OF 3-YEAR CONTRACT
	Price	Quantity	Total	Price	Quantity	Total	Price	Quantity	Total	
Organisational setup (one-off)	£7,900	1	£7,900	£8,295	0	£0	£8,336	0	£0	£7,900
SFTP data feed for client reporting (one-off)	£2,625	1	£2,625	£2,756	0	£0	£2,770	0	£0	£2,625
SFTP data feed maintenance (Annual)	£500	1	£500	£525	1	£525	£528	1	£528	£1,553
Train the trainer session (as required)	£850	2	£1,700	£893	1	£893	£897	1	£897	£3,489
Concurrent user license - min 10 (annual)	£1,465	20	£29,300	£1,538	20	£30,765	£1,546	20	£30,919	£90,984
Hosting on secure cloud - min 10 (annual)	£350	20	£7,000	£368	20	£7,350	£369	20	£7,387	£21,737
Sub-total			£49,025			£39,533			£39,730	£128,288